



#### Welcome to 2011!

Happy New Year to our clients! With the economy continuing to recover, we hope that 2011 is a great year for your business. If there is anything Flagship Software staff can do to help with your mailing questions or issues, please let us know. We look forward to working with you!

#### January 17, 2011 Changes

- New pricing comes into effect
- PoCAD data now used for address accuracy for mailings on or after this date
- Machineable Presort option becomes available
- Canada Post now offers cardboard Lettertainers which can be ordered for mailings

# Important Changes to the iAddress<sup>™</sup> Look-up Screen

Now that PoCAD (Point of Call data) is live for mailings after January 17th, certain usage restrictions have come into effect. One of these is that PoCAD cannot be used in the iAddress<sup>™</sup> look-up utility. Therefore, the data you are using in the iAddress<sup>™</sup> look-up is the PCAD data (Postal Code Address Data) which continues to be the data set you have used in the past. The issue is that the two databases are not exactly the same, for example:

PCAD might say: 1-99 ODD Main Street A1A 1A1

Whereas PoCAD might say: 1-23 ODD Main Street A1A 1A1 31-57 ODD Main Street A1A 1A1 61-85 ODD Main Street A1A 1A1 93-99 ODD Main Street A1A 1A1

So if you have an address such as 25 Main Street, the Validation Report will say it is Uncorrectable. However, if you look it up in the iAddress<sup>™</sup> look-up, it will show that it is valid. When you are finished with your addresses in the iAddress<sup>™</sup> look-up and close View Database, <u>iAddress<sup>™</sup> runs the addresses you</u> <u>edited against the PoCAD database</u>. If they are still not valid, *it will not* update the Validation Report.

#### January, 2011 Volume 4, Issue 1

The bottom line is that the iAddress<sup>™</sup> look-up screen is now strictly a "suggestion" tool to help find some basic information on addresses that might help determine what they really should be. If the address should have a unit number, iAddress<sup>™</sup> will let you know that. If the address has multiple spelling mistakes and minor errors that can be manually corrected, those should be picked up and validated against PoCAD after you exit View Database.

To try to make these new restrictions as obvious as possible, we have made the following changes to the iAddress  $^{\rm TM}$  look-up screen:

a) Disclaimer across the top of the screen to remind users that these results may not be the same as PoCAD results;

b) The "Correct" button has been changed to "Suggest";

c) The status message has been changed to reflect that the results must still be verified by PoCAD.

IA Address Look-Up									
The data provided here does not reflect Point of Call Address Data (PoCAD). Results may differ from batch correction.									
Street #		Suite #	Name		City		Postal	Other	
4098 to 412	0 Even		MONTROS	E CRES	BURLI	NGTON	L7M4J4		
4101 to 4119 Odd		MONTROSE CRES		BURLINGTON		L7M4J4			
2104 to 2114			TURNBERF			NGTON	L7M4J4		
2113 to 2131 Odd TI		TURNBERRY RD		BURLINGTON		L7M4J4			
– Quick Searc	ch —								
		TURNBER	RY RD			Suggest	A	ddress UnCorrectable	
Address2						Carach Charab		Address Cours	
City	BURL	RLINGTON Search Street Name Address Save						P <u>r</u>	
Province	ON			Postal / ZIP L7M	4J4	Search <u>P</u> ostal	/ZIP	Delete record	
Longitude	, 		Latitude	e		Signed Degre	es	C Unsigned Degrees	Cor
Possible Problem Street name, Street type Revent to Import									
		street	iame, sc	reet type					🚽 🔿 Add F
Comment		]				Status	Addre	ss UnCorrectable	
Search Streets GD/RR/PO Boxes Alternate Streets LVRs Alternate Cities									
Province				▼ Streets GD,	'RR/PU	Boxes   Alternate 5	treets   L'	VHs   Alternate Lities   Ne	
City	, 			=					<u>xi</u>

This will be a difficult transition for users that have used the iAddress<sup>™</sup> look-up screen to make manual corrections to their database. This can still be done, however, the changes may not be valid when compared to PoCAD. If you have further questions about how the PoCAD data has impacted the iAddress<sup>™</sup> look-up screen, please contact Kristi@flagshipsoftware.com.

### **New Validation Report Layout**

Here is a sample of the new iAddress<sup>™</sup> Validation Report (Statement of Accuracy):

Job Name:	TestList-2011		
Software & Version Number: Customer Name: Customer Address:	iAddress Version 2011 Company Name 123 Main Street Citv Prov PostalCode		
Customer Telephone Number: Customer Number: Mailed on Behalf Of: Customer Number: Date of Mailing Selected:	(111) 222-3333 Customer Num Test Company 1212121212 2011-01-18		
Expiry Date of Delivery Mode Data Serial Number of Delivery Mode Dat			
Options: Language Options:	Upper Case Two Line Add Accents Western Style Shorten Streets Update Valid Place Space in Postal Code (OM) Minimum SERP Rural Standards Automatic		
Valid: Corrected Addresses: Uncorrectable Addresses: Foreign Addresses:	3801 1207 499 0		
Apartment Questionable and Valid: Apartment Questionable and Correct Rural Questionable and Valid: Rural Questionable and Corrected: Excluded Apartment Addresses:	ed: 0 173 7 12		
Questionable Apartment Addresses: Questionable Rural Addresses: Excluded Apartment Addresses:	0.0% 3.3% 0.2%		
Percent Valid Before Correction: Percent Valid:	69.0% 91.2%		
Total Records:	5507		
Date file processed: Address Accuracy Expiry Date:	2011-01-18 10:37 2012-01-18		

Please note the new category of "Excluded Apartment". These are addresses that require a unit number. Excluded addresses do not count against your accuracy percentage until August 1, 2011. At that time, the excluded category will be removed and the excluded addresses will be classified as Uncorrectable.



#### **PoCAD Processing Modification**

Canada Post has made us aware of a modification to a licensing restriction listed in the October, 2010 newsletter. In that article, we explained that "Validation Only" was no longer an option and that no Statement of Accuracy (Validation Report) would be produced if the "Validation Only" option was selected. Canada Post has clarified this restriction. SERP software (i.e. iAddress<sup>™</sup>) cannot be recognized by Canada Post unless it has the ability to correct addresses. However, customers can choose not to correct their address and still receive a valid Statement of Accuracy.

# Recommended Computer Requirements



As a result of the introduction of the much larger PoCAD databases, we have found some customers are running out of memory during processing. We offer a low memory data download available for those customers. Should you be evaluating a computer to run iAddress<sup>™</sup>, we recommend XP or higher operating systems and a minimum 4GB of RAM.

#### **Cardboard Lettertainers**

Rather than loosen container size requirements for mailers when Lettertainers are not available, Canada Post has decided to take the pay-for-use option. When Lettertainers are not available, you can now purchase cardboard Lettertainers from Canada Post through their online business store. Our information is that the Lettertainers are a corrugated material with a sleeve rather than a lid. These containers are sturdy enough to be used more than once. At the time of publication of this newsletter, our information is that a 10 pack of Lettertainers will cost \$9.50 plus taxes. There does not appear to be a shipping charge but it is not clear if this price includes the sleeves.

Canada Post is rolling out new containers internally as part of their Postal Transformation project. This has been expected to release more Lettertainers to mailers that were previously being used in postal facilities. We will be monitoring the situation to ensure this is truly a measure to fulfill unexpected container shortages and not a new profit center for Canada Post. We'd appreciate your feedback on the new container situation, both positive and negative. Please e-mail Kristi@flagshipsoftware.com with your comments.

# Web Training Available

Flagship Software continues to offer web training!

If you would like a refresher course on iAddress™ or if you have new hires, please contact Carolyn at <u>carolyn@flagshipsoftware.com</u> to schedule a session.



100 Fern Valley Crescent, Richmond Hill, Ontario, L4E 2J4 Tel: (416) 410-6357 Toll Free: 1-866-672-0007 Fax: (905) 773-7791 www.flagshipsoftware.com