



iAddressUpdater

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Goodbye to Bags!

December 31, 2011 marks the end of bags being provided by depots as a containerization option for Canadian mail. Bags will no longer be accepted at depots after January 16, 2012. New containerization options include flats tubs and brick-piling. The new LFT containers are NOT for mailer use. These small, grey, hard-sided containers are for internal Canada Post use only and should not be distributed by depots. They do not meet the containerization requirements for Addressed Admail, Publications Mail or Incentive Lettermail.

Canada Post has produced a guide which outlines the various options available to mailers at the following link:

http://www.canadapost.ca/cpo/mc/assets/pdf/rates/2012_req_alternate_en.pdf

If you are having difficulty finding hard-sided containers in your area, please talk to your Partner Program rep or the Customer Serve network. We have provided feedback to Canada Post about container shortages in several areas of the country and will continue to follow-up on the issue directly and through NAMMU. Please contact Kristi@flagshipsoftware.com



USPS In-Home Delivery Dates

On November 29, 2011, the USPS notified customers that it will no longer honour requested in-home delivery dates. Instead, it will apply its own service standards based on the date and location of mail induction. Essentially the system will be a “first-in, first-out” model. The biggest impact will be felt by mailers who induct their mailings well ahead of intended delivery and warehouse the mail at the USPS depot until a specific date.

Although in-home delivery dates were not formally in the USPS guidelines, most depots respected these requests and, in the case of larger mailers, designated specific days of the week for delivery. In theory, not honouring the in-home delivery date request should equalize delivery for all mailers regardless of their volume. Some smaller mailers see this as a benefit; their mailings should no longer be “bumped” by mailings inducted by larger customers.

There have been concerns expressed by mailers with respect to this change. Mailers who have previously been promised specific dates now will not know when their pieces are delivered. Increased volume at particular times of the year or in specific depots could throw off delivery by up to several days. As well, there seems to be a lack of information on what the USPS service standards really are for the various classes of mail.

US mailers need to be aware of this new policy which is now in effect. Although you can still put a request on your mailing, it may not be honoured. Be aware that the delivery of your piece will be dependent on when you induct as well as the number of other mailings inducted at that time. USPS has committed to working with mailers to provide as much information as possible on anticipated delivery times.

Holiday Office Hours

We will be open the following dates and times. Our on-call service will be operating at all other times. Should you require technical support, please call the tech office and leave your name and phone number with the operator. We will call back within 2 to 3 hours.

Monday, December 26	CLOSED
Tuesday, December 27	CLOSED
Wednesday, December 28	9 am to 5 pm
Thursday, December 29	9 am to 5 pm
Friday, December 30	9 am to 12 pm
Monday, January 2	CLOSED

Canada Post Rate Changes:

The following rate changes will take effect **January 16, 2012**:

Addressed Admail	2012	2011
Machineable Mail		
0-30 g	\$0.41	\$0.39
30-50 g	\$0.43	\$0.41
LCP		
0-50g (DMD)	\$0.40	\$0.38
50-100 g (DMD)	\$0.40 + \$0.0023/g >50 g	\$0.38 + \$0.0022/g >50 g
Machineable Presort		
0-50g (DMD)	\$0.38	\$0.37

Publications Mail	2012	2011
Machineable Mail		
0-50 g	\$0.58	\$0.57
50-100 g	\$0.62	\$0.59
100-500 g	\$0.62 + \$0.0032/g >100 g	\$0.59 + \$0.0031/g >100 g
LCP		
0-200 g DMD National	\$0.43	\$0.45
200-500 g DMD National	\$0.43 + \$0.0033/g > 200 g	\$0.45 + \$0.0032/g > 200 g
NDG		
Regional < 100 g	\$0.41	\$0.39
National 100-200 g	\$0.60	\$0.59
uPM Fee: \$1.13		

Unaddressed (Non-Contract)	2012	2011
Basic <50 g	\$0.159	\$0.14
Basic Transportation Charge	\$0.008	\$0.008
Premium <50 g	\$0.172	\$0.152
Premium Transportation Charge	\$0.008	\$0.008

Note: There are number of changes coming to Unaddressed Admail, including a new tool due to be released shortly. These changes will be outlined in the January 2012 newsletter.

Lettermail	2012	2011
First Class		
0-30 g	\$0.61	\$0.59
30-50 g	\$1.05	\$1.03
50-100 g	\$1.29	\$1.25
Machineable		
0-30 g	\$0.59	\$0.57
30-50 g	\$0.70	\$0.68
50-100 g (O/S)	\$1.26	\$1.23
LCP		
0-30 g	\$0.58	\$0.56
30-50 g	\$0.69	\$0.67
50-100 g (O/S)	\$1.23	\$1.20

International Incentive Letter-Post

United States	2012	2011
Premium		
S/L <50g	\$0.55 + \$6.25/kg	\$0.54 + \$6.15/kg
O/S <500g	\$0.85 + \$10.05/kg	\$0.83 + \$9.90/kg
Standard		
S/L <50g	\$0.54 + \$5.45/kg	\$0.53 + \$5.35/kg
O/S <500g	\$0.84 + \$5.50/kg	\$0.82 + \$5.40/kg

Other International	2012	2011
Premium		
S/L <50g	\$0.84 + \$8.25/kg	\$0.81 + \$8.10/kg
O/S <500g	\$1.92 + \$10.30/kg	\$1.86 + \$10.15/kg
Standard		
S/L <50g	\$0.81 + \$6.55/kg	\$0.80 + \$6.50/kg
O/S <500g	\$1.38 + \$8.30/kg	\$1.35 + \$8.15/kg

Holiday Greetings...

From our families to yours! The staff of Flagship Software Ltd. would like to wish you and your family a wonderful holiday season and all the best in the New Year. We look forward to a wonderful 2012!



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