



March, 2014

Volume 7, Number 3

Late Breaking News

As indicated in an e-mail on Wednesday, March 19, 2014, Canada Post made some significant last-minute changes to the implementation of their 5 Point Plan. A review of these changes and their implications for mailers will be in the April, 2014 newsletter. Here is a link to the Canada Post news release:

http://www.canadapost.ca/cpo/mc/assets/pdf/busines s/final_measures_en.pdf

Reminder of Pricing Changes

Barring any last minute reprieves, Lettermail[™] prices are set to increase dramatically on March 31, 2014. At the same time, the basic Lettermail[™] rate will be split into different pricing categories depending on how the postage is purchased. It appears that, other than single sale stamps, Canada Post will also start reissuing permanent stamps as of this date.

Please note that there are NO changes to Addressed Admail[™], Publications Mail[™] or Unaddressed Admail[™] pricing. Lettermail[™] and Incentive Lettermail[™] pricing will be as follows:

Lettermail™	March 31/14	2013	Increase
0-30g			
Single Stamps	\$1.00	\$0.63	59%
Coils/Booklets/Panes	\$0.85		35%
Postage Meter/Indicia	\$0.75		19%
30-50g			
Stamps (all)	\$1.20	\$1.10	9%
Postage Meter/Indicia	\$1.15		4.5%
50-100g			
Stamps (all)	\$1.80	\$1.34	34%
Postage Meter/Indicia	\$1.60		19%
Machineable			
0-30g	\$0.70	\$0.61	15%
30-50g	\$0.92	\$0.80	15%
50-100g (O/S)	\$1.50	\$1.31	14.5%
LCP			
0-30 g	\$0.69	\$0.60	15%
30-50 g	\$0.91	\$0.79	15%
50-100 g (O/S)	\$1.47	\$1.28	15%

U.S.A. Letter-post™	March 31/14	2013	Increase
0-30g			
Stamps (all)	\$1.20	\$1.10	9%
Postage Meter/Indicia	\$1.15	1	4.5%
30-50g	•		
Stamps (all)	\$1.80	\$1.34	34%
Postage Meter/Indicia	\$1.60	1	19%

International Letter-post™	March 31/14	2013	Increase
0-30g			
Stamps (all)	\$2.50	\$1.85	35%
Postage Meter/Indicia	\$2.20		19%
30-50g			
Stamps (all)	\$3.60	\$2.68	34%
Postage Meter/Indicia	\$3.19	1	19%

International Incentive Letter-Post™

United States	2014	2013	
Premium			
S/L <50g	\$0.65 + \$7.30/kg	\$0.57 + \$6.40/kg	
O/S <500g	\$1.01 + \$11.74/kg	\$0.89 + \$10.30/kg	
Standard			
S/L <50g	\$0.64 + \$6.33/kg	\$0.56 + \$5.55/kg	
O/S <500g	\$1.00 + \$6.44/kg	\$0.88 + \$5.65/kg	

Other International	2014	2013	
Premium			
S/L <50g	\$0.99 + \$9.63/kg	\$0.87 + \$8.45/kg	
O/S <500g	\$2.27 + \$11.97/kg	\$1.99 + \$10.50/kg	
Standard			
S/L <50g	\$0.96 + 7.58/kg	\$0.84 + \$6.65/kg	
O/S <500g	\$1.63 + \$9.69/kg	\$1.43 + \$8.50/kg	

LFT Weight Clarification

Canada Post has clarified that letterflattainers (LFTs) have the same weight limits as lettertainers. Different weights were shown in different customer and technical documentation. The maximum weight for an LFT is now **22.7kg**.

Pacific Processing Centre (PPC)

Canada Post has relocated its Vancouver mail processing operations to the Pacific Processing Center (PPC) at the end of March, 2014. The operations at the Vancouver Parcel Distribution Centre (VPDC) moved to the new plant on February 22, 2014 and the Vancouver Mail Processing Plant (VMPP) completed its move on March 30, 2014. The operations of both plants will now be run out of the PPC located near the Vancouver International Airport at:

Pacific Processing Centre (PPC) 5940 Ferguson Rd Richmond, BC V7B 0B1 EST Site Number: 1186

As of March 17, 2014, a new Commercial Deposit Centre (CDC) has opened at 349 West Georgia Street. Access to the CDC is off Hamilton Street. The site number for EST is 6588. This location will allow you to deposit up to 2 monotainers per day of all product types except Machineable Incentive Lettermail[™] and Machineable Publications Mail[™].

The main post office at 349 West Georgia Street will continue to accept up to 5 containers of mail per day for all product types other than Machineable MailTM. Additional information on deposit locations and the quantities of mail they will accept can be found using the **Find a Deposit Location** under Tools at canadapost.ca/business.

IMPORTANT: Publications Mail[™] customers depositing mail in Vancouver <u>up to and including April</u> <u>10, 2014</u> should continue to use the old deposit location Postal Code (V6B 1Z1) so that the correct pricing is applied. Updates to the National Presort Schematic are only being released by Canada Post for mailings from April 11, 2014 and onwards. If you wish to be removed from this newsletter list, please email us at

newsletter@flagshipsoftware.com or call 1-866-672-0007.





Above photos courtesy Patrick DeShaye



Photo courtesy Canada Post Corporation

203-60 King Road, P.O. Box 2625, Richmond Hill, Ontario, L4E 1A6 Tel: (416) 410-6357 Toll Free: 1-866-672-0007 Fax: (905) 773-7791 www.flagshipsoftware.com